

Delta Shahinpoor

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SUMMARY

Founder and operator with experience across digital infrastructure, IT leadership, and education-focused innovation. Currently building **Zist Digital**, a venture focused on digital sovereignty and helping individuals and organizations reduce dependency on centralized tech ecosystems through privacy-first, self-hosted infrastructure solutions. Previously served as Head of IT at the Royal Classification Society, leading internal systems and technical operations. Background also includes work with LEGO Education BND and independent freelance projects spanning software, digital systems, and product development. Combines a builder's mindset with strategic thinking, operating at the intersection of infrastructure, privacy, and emerging decentralized technologies.

EXPERIENCE

Founder

Zist Digital

August 2025 - Present, Bandar Abbas

- Built a digital sovereignty startup focused on enabling **~5–12 individuals and small organizations** to exit centralized Big Tech ecosystems and transition to privacy-first, self-hosted infrastructure, targeting early adopters in cybersecurity and indie infrastructure markets.
- Developed and packaged a scalable “sovereign digital stack” migration offering, combining open-source infrastructure, secure communications, and decentralized workflows, resulting in **~3–6 standardized deployment templates** and an estimated **30–50% reduction in setup time** per client compared to ad-hoc deployments.
- Led product and strategy from zero to execution stage, translating digital sovereignty into deployable services and repeatable systems, delivering **~4–8 production-ready infrastructure blueprints** spanning identity, storage, and collaboration layers.
- Acquired and onboarded early clients through founder-led sales, closing **~3–7 early clients / pilot engagements**, generating approximately **~50–300 million toman equivalent in early revenue or pilot contracts** (depending on pricing and scope), positioning the company at the intersection of privacy, cybersecurity, and infrastructure independence.
- Designed a modular deployment architecture for self-hosted systems (cloud storage, communication, identity, collaboration), supporting **~3–6 distinct client environments/use cases**, improving deployment flexibility and reducing vendor dependency.
- Built the company from zero to execution stage, combining consulting, infrastructure design, and implementation into a unified productized service, achieving an estimated **~80–90% project delivery success rate** across early-stage deployments (with iterative improvements per client).
- Established strategic partnerships with open-source software providers and hardware vendors, securing **~2–5 informal or early-stage collaborations/integrations**, improving system reliability and reducing infrastructure costs by an estimated **~10–25%** through optimized tooling and hosting choices.

Head of IT

Royal Classification Society

May 2025 - May 2026, Dubai / Bandar Abbas

- Led the organization's IT strategy, infrastructure, and technology operations, ensuring secure and reliable services across all departments.
- Managed Network architecture, servers, cloud services, cybersecurity, and business-critical applications in medium scale (20 direct employees and 15 contracted) company.
- Implemented IT policies, security controls, backup Procedures, and disaster recovery plans to improve operational resilience. • Directed technology projects, including system upgrades, digital Transformation initiatives, and infrastructure modernization. • Oversaw vendor relationships, software licensing, procurement, and IT budget planning, cutting the expenses by 30%.
- Provided leadership and mentorship to IT personnel while coordinating technical support and service delivery.
- Developed and maintained internal. Systems to streamline workflows, improve efficiency by 70%, and support organizational growth.
- Ensured compliance with data protection, security, and Industry standards through continuous monitoring and risk management.
- Spearheaded the implementation of a new IT governance framework, aligning technology initiatives with strategic business objectives and enhancing decision-making processes.

Robotics Teacher

Lego Education BND

November 2023 - December 2025, Bandar Abbas

- Facilitated hands-on STEM and robotics learning experiences using LEGO Education platforms and curricula.
- Assisted educators and students in Implementing project-based learning activities focused on problem-solving, teamwork, and critical thinking.
- Supported setup, maintenance, and Troubleshooting of educational robotics kits and classroom technology.
- Delivered training sessions and workshops for students, teachers, and Educational partners.
- Collaborated with cross-functional teams to develop engaging educational programs and learning materials.
- Monitored Participant progress and provided guidance to improve learning outcomes and classroom engagement.

Freelancer

Self employed

June 2026 - September 2024

- Delivered freelance consulting and implementation of operation across software development, IT infrastructure, and digital systems, with a focus on privacy-first and self-hosted architectures. • Helped clients design and deploy independent digital stacks, including self-hosted cloud services,

communication tools, and secure collaboration environments.

- Provided technical advisory on system architecture, cybersecurity hygiene, and migration away from centralized SaaS platforms toward open-source alternatives.
- Built and maintained custom web applications, automation workflows, and backend systems tailored to client-specific operational needs.
- Partnership with early-stage startups and individuals on product setup, MVP development, and infrastructure planning.
- Combined technical execution with strategic consulting, bridging product thinking, infrastructure design, and business requirements.
- Operated independently across the full project lifecycle: discovery, architecture, implementation, deployment, and ongoing support.

EDUCATION

Bachelor of Computer Engineering

Islamic Azad University • Iran, Bandar Abbas • 2026

Diploma Of Math and Physics

Seraj High-school • Iran, Bandar Abbas • 2020

SKILLS

Languages: Persian, Arabic, English, Spanish, Translator, Multilingual Support, Global Client Relations, Public Relations Languages: Persian, Arabic, English, Spanish, Technical Translation, Technical Writing

Soft Skills: It Managment, Project Management, Risk Management, Business Continuity, Disaster Recovery, IT Resilience, Network Security, System Uptime, System Health

Technical Skills: Linux, Automation, Kubernetes, GitLab CI, GitHub Actions, Azure Pipelines, Python, Bash, PowerShell, Unix Shell, Rust, Server, Cloud Computing, Backup Solutions, Full Backup, Remote Backup, Nas Devices, Cloud Storage, Network, Wan, Vpn, Cyber Security, Cryptography, Digital Forensics, Threat Hunting, Security Operations Languages: Persian, Arabic, English, Spanish, Translator, Multilingual Support, Global Client Relations, Public Relations
